



THE HIRE NET.WORK INC.

Cheryl Smith MA
Master Certified Coach

A Project Manager and Associate of The Hire Net.Work Inc. with over twenty-five years of frontline business experience on three continents, Cheryl now focuses her talent and enthusiasm on helping employees and employers develop their professional, interpersonal and leadership skills. Her training and coaching programs consistently receive the highest praise from corporate and individual clients.

Cheryl joined IBM (first in Australia and later in the U.K.) in the 1970's and quickly rose to become one of the company's top producers. She was twice a member of IBM's Golden Circle -- which recognizes the top 2% of salespeople worldwide -- selected for higher management training with IBM in the "President's Class", and established and later sold a company that specialized in computer-based instruments used in human resources management.

For the past twelve years she has devoted herself to leadership development, working for various corporate and government entities, and with all levels of staff. Cheryl's areas of expertise include:

- *individual and group coaching
- *high performance team development
- * leadership development
- * managing a changing workplace
- *career self-management
- *performance management programs
- *group facilitation and strategic planning
- *training sales representatives and managers

Cheryl is a Vice President of Corporate Coach U, an Associate Faculty member on Royal Roads University's Executive Leadership program and Master's of Leadership program and is a founding Faculty member of the university's Executive Coaching Certificate program.

A communications graduate, Cheryl has continued to develop her own professional expertise; she is a graduate from Coach University's coaches training program, has the Master Certified Coach designation from the International Coach Federation, and is a Master Facilitator of The Coaching Clinic Licensing Program. She has a Master's degree in leadership and training from Royal Roads University and is a licensed facilitator of The Legacy Leadership Institute.

Cheryl is the co-author of *Dynamic Coaching to Build Dynamic Teams*.

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